



MEMBER INCENTIVES FOR 2019

111 years into The Waegwoltic's incredible history, and it's clearer than ever before that *community* is the lifeblood of a club like ours. As part of an ongoing assessment of our operations, we have identified *membership retention* and *word-of-mouth growth* as essential goals for our continued health. These goals reflect both the vitality of our club and the strength of our offerings. With that in mind, we're pleased to extend the following incentives to you and prospective members to help us build our wonderful community.

MEMBERSHIP REFERRAL PROGRAM

Recognizing the important role that our outstanding members play in the growth of our club, we are pleased to continue our popular *member referral program*. For existing members, we will reward your recruitment efforts with a discount off your 2019 membership fees. Members who refer a family will receive \$250 off their 2020 membership dues if that family joins by July 31st, 2019. Those referring an adult or senior who join the club by July 31st, 2019 will receive \$100 off their 2020 membership dues. There is no limit as to how many members you can refer, and you will receive a credit for each successful introduction.

FIVE-YEAR PAYMENT PLAN

To make joining our club convenient and affordable for prospective members, we are offering a five-year payment plan for our club's *entrance fee*, with the option of bundling the payment into your monthly membership payments for those who pay their membership monthly. We feel this makes our fantastic club an even more appealing investment for you and your family.

TRIAL MEMBERSHIP

And, to make our wonderful club even more attractive to prospective members, we have created a new one year trial membership. For a limited number of annual spots per year, this membership option carries a 25% premium over our regular dues, with no entrance fee payable in that first year. When those new members decide to return, that premium will be deducted from the balance due for their entrance fee.



If you believe your friends, family or business acquaintances would appreciate what The Waegwoltic has to offer, please forward them these great opportunities. We're thrilled to be offering more adult programming, more camp options, and more dining opportunities than ever before. We're also committed to the continued rejuvenation of our waterfront property, and to our members' continued comfort and pleasure throughout every visit to The Waegwoltic. Truly, it's like no other club in the Maritimes. Who wouldn't want to join?





Date Received (for office use only):

2019 Waitlist for Membership

Primary Member Information

Primary Member Name: _____ Birth Date (mm/dd/yy): _____

Address: _____
(Street) (City) (Postal Code)

E-mail Address: _____

Phone Number: _____
(Home Number) (Business Number) (Cell Number)

Occupation: _____ Employer: _____

Spouse & Dependant Members

Spouse Member Name: _____ Birth Date (mm/dd/yy): _____

E-Mail Address: _____

Phone Number: _____
(Home Number) (Cell Number) (Business Number)

Occupation: _____ Employer: _____

Caregiver Name: _____

Children Information:

1. _____ Birth Date (mm/dd/yy): _____
2. _____ Birth Date (mm/dd/yy): _____
3. _____ Birth Date (mm/dd/yy): _____
4. _____ Birth Date (mm/dd/yy): _____

Referred by: _____ (only one member reference per application)

How did you hear about The Waegwoltic Club? _____

Waitlist Memberships: When the club is in Waitlist status, those wishing to join may complete and submit their application to the club along with an associated waitlist fee to the administration office.

Applications will be processed on a first-come, first-served basis, as space becomes available within their membership category. The fee grants the applicant limited access to the club, based on the waitlist option chosen. *If a membership position opens up in the same calendar year, the waitlist fee will be applied to the cost of the membership.*

If a position opens up prior to August 1st, it is mandatory that the position be assumed by the applicant. Should the applicant decline the opportunity, they will be removed from the waitlist. If a position becomes available after August 1st, the applicant will have the option to stay on the waitlist until the subsequent year.

Waitlist Fees 2019

Categories	Option A		Option B	
	Weekend Waitlist Membership		Waitlist +4 guest passes	
Family	\$500		\$195	
Adult	\$295		\$120	
Adult Married	\$445		\$175	
Senior	\$245		\$110	
Senior Married	\$360		\$150	
Intermediate Adult	\$230		\$110	
Family Add-on	\$150		\$55	
Student Membership	\$100		\$75	
Caregiver	N/A		N/A	
Out of Town Membership (4 weeks)	N/A		N/A	

Option A – Weekend members are eligible to register for weekend programming

Option B – Four 1-day passes for the membership category chosen. These can be used anytime during the season (applicable to Saturday and Sunday only).

*Prices **do not** include HST and are subject to change

Signature (Primary Member): _____

Date: _____

Entrance Fee Options:

- **Option A:** Your annual **Membership Dues** plus your full Club **Entrance Fee**.
- **Option B: (*Membership Incentive Plan*):** Your annual **Membership Dues** with your entrance fee spread over a **5-year payment plan**.

Members who choose to cancel prior to 5 years are responsible to pay the full amount of the entrance fee upon cancellation of their membership.

- **Option C (*Trial Membership*):** Your annual **Membership Dues** (with no entrance fee for the trial period) plus a **25% premium** that can be converted to an entrance fee payment for 2020.

	Option A		Option B	Option C
Categories	Annual Dues	Entrance Fee	2019 Membership Incentive Plan includes annual dues + 5-year payment plan for entrance fee	Trial Membership annual dues + 25% premium (no entrance fee)
<i>Family</i>	1,205.00	1020.00	1409.00	1,506.25
<i>Adult</i>	710.00	510.00	812.00	887.50
<i>Adult Married</i>	1,075.00	1020.00	1,279.00	1,343.75
<i>Senior</i>	590.00	510.00	692.00	737.50
<i>Senior Married</i>	870.00	1020.00	1,074.00	1087.50
<i>Intermediate Adult</i>	555.00	-	-	-
<i>Family Add-on</i>	365.00	510.00*	467.00*	456.25
<i>Student Membership</i>	405.00	-	-	-
<i>Caregiver</i>	200.00	-	-	250.00
<i>Out of Town Membership (4 weeks)</i>	610.00	-	-	-

*Prices **do not** include HST and are subject to change

*An **Entrance Fee** is charged for **Family Add-ons** over the age of 30.

Monthly Payment Plan: Contact Julie Boss, Controller for monthly payment options, at julie@waegwoltic.ca or 902.429.2822 (ext. 3).

For any additional information or to submit completed application forms contact Lisa Baker, Office Manager at lisa@waegwoltic.ca or 902.429.2822 (ext. 0).

Signature (Primary Member): _____

Date: _____